INTRODUCTION
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GUIDE TO GOING GLOBAL SERIES

To compete and be successful today, companies need to develop and scale their businesses globally. Each country presents its own set of unique laws, rules and regulations and business practices that companies must understand to be successful. In order to help clients meet the opportunities and challenges of expanding internationally, we have created a handy set of global guides that cover the basics companies need to know when going into and doing business in new countries. The Guide to Going Global series reviews business-relevant corporate, employment, intellectual property and technology, executive compensation, and tax laws in key jurisdictions around the world.

CORPORATE

The Guide to Going Global – Corporate has been created based on our research, our experience and feedback we have received from clients in both established and emerging businesses that have expanded internationally. We hope it will be a helpful resource for you.

The Guide to Going Global – Corporate covers corporate basics in 51 key jurisdictions across the Americas, Asia Pacific, Europe and the Middle East. We touch on a wide range of corporate issues for companies expanding internationally, including establishing a corporate presence and choice of entity, liability considerations, tax presence and tax filings, capital requirements, the formation process, director, officer and shareholder requirements, registration processes, office lease processes and possible exit strategies.

With more than 600 lawyers, DLA Piper’s global Corporate group is one of the largest in the world, with one of the widest geographical footprints of any global law firm and experience across the legal areas companies need as they expand internationally. With both global experience and local knowledge, we partner with our clients wherever they do business to find solutions and manage their risk in relation to their challenges and objectives.

While this guide provides high-level guidance, it is not a substitute for legal advice, and we encourage you to seek advice regarding the specific matters that concern you. If you wish to speak to any of our contributors, you may find their contact details at the end of the guide.

We hope you find this guide valuable, and we welcome your feedback.
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This is a general reference document and should not be relied upon as legal advice. The application and effect of any law or regulation upon a particular situation can vary depending upon the specific facts and circumstances, and so you should consult with a lawyer regarding the impact of any of these regimes in any particular instance.

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FORM OF ENTITY

Limited private companies

Separate and distinct legal entity. Managed by a board of directors, which is responsible for making major business decisions and overseeing the general affairs of the corporation. Directors are elected by the shareholders or the board of the corporation. Officer could be appointed by directors to run the day-to-day operations of the corporation.

Note: Additional forms of entity structures also exist and could be useful in some instances but are not covered in this guide either because they are less commonly used types of entity structures or not as likely to be relevant to the reader.

ENTITY SET UP

Limited private companies

• Up to 50 shareholders

• Right to transfer shares restricted

• Invitation to public to subscribe for any shares or debentures prohibited.

• Generally no personal liability of the shareholders

• Taxed on its profits at a corporate level. No tax on capital gains or dividends

• Typical corporate documents include:
  ○ Articles of Association
- Certificate of Incorporation
- Business Registration Certificate
- Board resolutions
- Shareholders’ resolutions
- Share certificates
- Common seal (optional)
- Registers, etc.

- Board of directors has overall management responsibility
- Annual return, notification of changes (such as share capital and directors) and creation of certain charges need to be filed with the Companies Registry

**Limited public companies**

- No restrictions on number of shareholders, right to transfer and invitation to public to substitute for shares or debentures
- Interim and annual report also to be filed with Hong Kong Stock Exchange if the public company is listed in Hong Kong Stock Exchange

**Companies limited by guarantee (without a share capital)**

- Same as limited private companies except liability of shareholders limited by the company’s articles to the amount that the shareholders undertake to contribute to the assets of the company in the event of it being wound up

**MINIMUM CAPITAL REQUIREMENT**

**Limited private companies**

No minimum capital requirement.

**LEGAL LIABILITY**

**Limited private companies**

Shareholders of a corporation are generally not liable for the debts of a corporation aside from their financial contribution to the corporation.
TAX PRESENCE

Limited private companies

A limited private company is taxed on its business profits at a corporate level. There are no tax on capital gains or dividends.

INCORPORATION PROCESS

Limited private companies

File Incorporation Form and Articles of Association with the Companies Registry.

BUSINESS RECOGNITION

Limited private companies

Well regarded and widely used.

SHAREHOLDER MEETING REQUIREMENTS

Limited private companies

Save for annual general meeting, regular meeting is not mandatory.

BOARD OF DIRECTOR MEETING REQUIREMENTS

Limited private companies

Regular meetings are not mandatory unless required by a shareholders’ agreement and/or articles of association. However, it is recommended to convene board meetings to approve corporate changes and significant transactions.

ANNUAL COMPANY TAX RETURNS

Limited private companies

Must annually file tax returns with Inland Revenue Department.

BUSINESS REGISTRATION FILING REQUIREMENTS

Limited private companies

Business registration with Inland Revenue Department valid for one or three years required.
BUSINESS EXPANSION

Limited private companies

Usually there is no need to change the Articles of Association as business expands, unless the business scope is clearly stated in the Articles. There may be a need to change the business scope in the Business Registration Certificate.

EXIT STRATEGY

Limited private companies

Exit usually takes place by:

- Voluntary winding-up of company
- Sale of shares, or
- Sale of assets

ANNUAL CORPORATE MAINTENANCE REQUIREMENTS

Limited private companies

- Annual general meeting – Generally required to hold annual general meeting of shareholders 9 months after the end of its accounting reference period. Audited financial statements have to be tabled at the annual general meeting. Annual general meeting can be replaced by written resolutions by all shareholders. This requirement may be waived for certain companies.

- Annual Return – Generally required to be filed with the Companies Registry with updated company’s information, including the shareholders’ and the directors’ information.

- Audited Financial Statements – Required to be prepared up to the end of the financial year of the company in accordance with the Hong Kong GAAP.

DIRECTOR / OFFICER REQUIREMENTS

Limited private companies

At least one director; at least one director must be a natural person.

LOCAL CORPORATE SECRETARY REQUIREMENT

Limited private companies

Company secretary must be either a Hong Kong corporate or an individual who is a Hong Kong resident.
LOCAL LEGAL OR ADMIN REPRESENTATIVE REQUIREMENT
Limited private companies

None beyond the required natural director and company secretary.

LOCAL OFFICE LEASE REQUIREMENT
Limited private companies

None required.

OTHER PHYSICAL PRESENCE REQUIREMENTS
Limited private companies

Each Hong Kong company must have a registered office in Hong Kong.

SUFFICIENCY OF VIRTUAL OFFICE
Limited private companies

Sufficient.

PROVISION OF LOCAL REGISTERED ADDRESS BY LAW FIRM OR THIRD-PARTY SERVICE PROVIDER
Limited private companies

Allowed.

PROVISION OF LOCAL DIRECTOR OR CORPORATE SECRETARY BY LAW FIRM OR THIRD-PARTY SERVICE PROVIDER
Limited private companies

Allowed. Starting from March 1, 2018, company service providers will be required to apply for a Trust or Company Service Provider License from the Registrar of Companies.

NATIONALITY OR RESIDENCY REQUIREMENTS FOR SHAREHOLDERS, DIRECTORS AND OFFICERS
Limited private companies
None, except for the company secretary (see Local corporate secretary requirement).

RESTRICTIONS REGARDING APPOINTMENT OF NOMINEE SHAREHOLDERS OR DIRECTORS

Limited private companies

None except one natural director is required.

SUMMARY OF DIRECTOR’S, OFFICER’S AND SHAREHOLDER’S AUTHORITY AND LIMITATIONS THEREOF

Limited private companies

Directors are appointed by the shareholders or the board (if permitted by the Articles of Association) and board of director is the highest authority in the management of the corporation, and govern the organization by establishing broad policies and objectives. In contrast, officers may be appointed by the directors to oversee day-to-day operations of the corporation.

PUBLIC DISCLOSURE OF IDENTITY OF DIRECTORS, OFFICERS AND SHAREHOLDERS

Limited private companies

Identity of directors and shareholders is publicly disclosed in filings with the Companies Registry.

Starting from March 1, 2018, companies incorporated in Hong Kong (except for listed and exempted companies) are required to create and maintain a Significant Controllers Register. The register will not be publicly available but should be open for inspection by law enforcement officers upon demand.

MINIMUM AND MAXIMUM NUMBER OF DIRECTORS AND SHAREHOLDERS

Limited private companies

A minimum of one shareholder and a maximum of 50 shareholders (otherwise the company will become a public company). A minimum of one natural director and no maximum number of directors.

MINIMUM NUMBER OF SHAREHOLDERS REQUIRED

Limited private companies

One shareholder is sufficient.
REMOVAL OF DIRECTORS OR OFFICERS

Limited private companies

Removal of directors is generally allowed in general meeting (written resolution is not allowed) by an ordinary resolution of shareholders, but note special procedures apply (eg director must be given the right to be heard before decision).

REQUIRED AND OPTIONAL OFFICERS

Limited private companies

None except director and company secretary.

BOARD MEETING REQUIREMENTS

Limited private companies

Notice to all directors, but directors can agree to short notice.

QUORUM REQUIREMENTS FOR SHAREHOLDER AND BOARD MEETINGS

Limited private companies

If a company has only one member, that member present is a quorum of a general meeting of the company. Otherwise 2 members is a quorum of a general meeting of the company.

Quorum of board meetings depends on the Articles of Association of the Company.

MUST A BANK ACCOUNT BE OPENED PRIOR TO INCORPORATION, AND MUST THE BANK ACCOUNT BE LOCAL?

Limited private companies

Not necessary and a company can have a bank account anywhere.

AUDITING OF LOCAL FINANCIALS. IF SO, MUST THE AUDITOR BE LOCATED IN LOCAL JURISDICTION, AND MUST THE COMPANY’S BOOKS BE KEPT LOCALLY?

Limited private companies

Audit of financial statements by registered Hong Kong auditors is required but such audited financial statements are not publicly available. A company’s accounting records must be kept at its registered office or any other place that the directors think fit. If a company’s accounting records are kept at a place outside Hong Kong, the accounts
and returns with respect to the business dealt with in those records must be sent to, and kept at, a place in Hong Kong.

Audited accounts must be approved by the board and tabled at annual general meeting.

**REQUIREMENT REGARDING PAR VALUE OF STOCK**

**Limited private companies**

No par value.

**INCREASING OF CAPITALIZATION IF NEEDED**

**Limited private companies**

The company may:

- Increase its share capital by allotting and issuing new shares
- Increase its share capital without allotting and issuing new shares, if the funds or other assets for the increase are provided by the members of the company
- Capitalize its profits, with or without allotting and issuing new shares
- Allot and issue bonus shares with or without increasing its share capital

**SUMMARY OF HOW FUNDS CAN BE REPATRIATED FROM YOUR JURISDICTION (IE DIVIDENDS OR REDEMPTION)**

**Limited private companies**

Funds can be repatriated abroad via dividends, redemption (if the relevant shares are issued as redeemable shares) or share buyback. Different rules and procedures apply in each case.

**RESTRICTIONS ON TRANSFERABILITY OF SHARES**

**Limited private companies**

Shares can generally be transferred but company may refuse to register the transfer. Note also that the transfer documents must be duly stamped or adjudicated before the transfer can be registered by the company.

**OBTAINING A NAME AND NAMING REQUIREMENTS**

**Limited private companies**
No name reservation system. Name must generally end with "Limited." There are specific words which relate to the government and certain industries which are prohibited.

**SUMMARY OF "KNOW YOUR CLIENT" REQUIREMENTS**

**Limited private companies**

Professional service providers generally have their own KYC documents to be completed.

**APPROVAL REQUIREMENTS FOR AMENDING CHARTER DOCUMENT**

**Limited private companies**

Generally the Articles of Association can be amended by special resolution of shareholder.

**LICENSES REQUIRED TO CONDUCT BUSINESS IN JURISDICTION**

**Limited private companies**

Generally no license required except business registration with the IRD. Certain businesses require special licenses (eg, telecommunications).

**PROCESS OF PURCHASING AND UTILIZING A SHELF COMPANY**

**Limited private companies**

Shelf companies can be purchased from third-party service providers, but are less common nowadays.

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